



# SALES, PURCHASES & LEASES - 2009

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|------------------------------|--|-----------------------|
| <b>Commission</b>            | A flat rate is charged for any sale, purchase or lease   | <b>10%</b>            |
| <b>Travel/Other Expenses</b> | Client is responsible for all costs incurred by the Trainer or their agent, in the pursuit of a purchase, sale or lease, regardless of whether a sale, purchase or lease is consummated. Costs may include travel, hotel, meals, postage, photographs and videos | <b>Billed at cost</b> |
| <b>Trainer per diem</b>      | This fee is charged per day. Fifty percent (50%) of total per diem will be credited to commission at the close of sale, purchase or lease. This fee is not applicable when the trainer and/or client tries horses at shows at which they are competing           | <b>\$125</b>          |

## GENERAL INFORMATION

- Training is due on the 1<sup>st</sup> of each month
- Monthly training invoices will be sent on the 25<sup>th</sup> of each month
- A late fee of \$20 will be charged for any outstanding balances after the 15<sup>th</sup> of each month. This fee will be applied each month for any unpaid balances
- Client is required to give Harley Brown Equestrian, Inc. a minimum of 30 days advanced written notice with intent to end training or leasing services.
- You are responsible for the payment to outside vendors including farrier, dentist, body clipping etc. at the time of service
- There will be a \$20 fee for any expenses paid by Harley Brown Equestrian, Inc. on behalf of the owner/client
- There is a \$30 fee, per occurrence, for any payments returned by your bank

Initial